

Montgomery Area Transit

Bid Type: Fare Collection and Related Equipment

Clarifications 11/23/2009

Proposals Due 12/10/2009

Question	Page	Section	Description of Approved Equal/Request	Denied/ Accepted	Comments
1	38	TECHNICAL SPECIFICATION Section 1 Paragraph B General Requirements	The first bullet requires the purchase of 50 electronic validating fareboxes, 2 of these units will be used as spares. The second bullet requires the removal and installation of 50 fareboxes on MATS buses. Please clarify the exact number of farebox removals and installations		In order to clarify this section, we have determined the number of removals and installations will be 48.
2	38	TECHNICAL SPECIFICATION Section 1 Paragraph B General Requirements	The third bullet indicates revenue collection system configuration for one moveable revenue vault and one stationary vault. In section III. Revenue Collection System describes a moveable revenue vault. Then, in the Price Schedule it lists a stationary vault. Please clarify what type revenue collection system vendors should bid and the quantity		It is the intent to to purchase 1 stationary vaulting system. Bidders should price out a moveable vault as an option in the Price Schedule.
3	38	TECHNICAL SPECIFICATION Section 1 Paragraph B General Requirements	The sixth bullet there is a requirement for card stock for printing transfers and passes. Please clarify thermal paper magnetic card stock quantity (to be used for transfers/change cards/day passes) and thermal plastic magnetic card stock quantity (magnetic tickets, e.g. rolling day, passes, stored ride passes, stored value passes, period passes, etc.) that the City of Montgomery/Montgomery Area Transit System want to purchase so that the contractor can include these quantities in the price schedule. Specifying an exact amount will ensure that all proposers will provide the same amount		Thermal Coated Plastic Magnetic Striped Stock Quantity = 50,000 Thermal coated paper media (10mm) = 1,000,000

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4	38	TECHNICAL SPECIFICATION Section 1 Paragraph B General Requirements	There is a requirement for spare parts for the farebox and vaulting equipment total price. Typical fare collection procurements include a requirement for a complement of spare parts (usually 10% of the contract amount) that are used by the transit system for normal maintenance and repair work including and during the warranty period and beyond. GFI recommends that the City of Montgomery/MATS specify an exact amount of spare parts as this will ensure equal bids from all proposers		It is the desire of MATS/City of Montgomery for all potential proposers to bid 10% of contract amount as spare parts.
5	39	TECHNICAL SPECIFICATION Section E Payment Schedule	Indicates that payments to the contractor will be 50% upon equipment delivery, 25% upon equipment installation, and 25% upon acceptance. GFI requests that payment terms be net 30 days and 80% of the contract amount payable upon delivery of the equipment, 10% of the contract amount upon the installation of the equipment, and 10% of the contract amount upon acceptance of the equipment. These payment terms are what is most commonly used in the industry for fare collection systems and will not put a severe cash flow burden on the contractor	Accepted	This payment schedule is acceptable to MATS/City of Montgomery.